

Cloud Optimization for Microsoft 365

A complimentary five-session engagement to optimize Varonis for your Microsoft 365 environment.

How it works

The Varonis Cloud Optimization team will start the engagement with a discovery call, during which we'll discuss your Microsoft 365 security goals, use cases, and the risks you'd like to mitigate. We then run five focused sessions, described below. At the end of the sessions, you'll receive a detailed document with custom reports and the action items we discussed. Lastly, we'll set up quarterly touchpoints to ensure your continued success.



Session one

Customer needs

- Provide an overview of the Cloud Optimization program.
- Understand the current use of your Microsoft 365 tenants.
- Discuss security needs and customer concerns.



Session three

Threat detection and response

- Review and investigate Microsoft 365 alerts and establish proper alert response workflows.
- Create custom alerts for external sharing.
- Integrate Varonis alerts into your security ecosystem.



Session two

Data protection

- Visualize and assess your security posture through custom Microsoft 365 dashboards.
- Run through an end-user sharing simulation and review sharing defaults.
- Review risk indicators, including data exposure from shared links and excessive permissions.
- Make recommendations to achieve a least privilege model.



Session four

Privacy and compliance

- Review data exposure and stale data access.
- Review collaboration with external users.
- Review other business use cases for sensitive data discovery and compliance management.



Session five

Security posture assessment

- Discuss session findings.
- Review mitigation strategies.
- Align security recommendations.



Take your Varonis investment to the next level.

You've completed Cloud Optimization. Now what? By taking advantage of the services of a Varonis certified delivery partner (VCDP), you can maximize the value of your Varonis platform. Not every organization has the time or staff to tackle every single security challenge, especially as it relates to cloud applications. Let our partners remove that burden and get you to where you want to be!

VCDPs offer the following:

- Configuration review (as needed if goals have changed)
- Remediation services for highly concentrated sensitive data or high-value targets
- Review of sharing and access policies and retention policies
- The ability to determine disposition strategy and identify stale data targets
- Custom data classification rules for intellectual property, record types, definitions, etc., all based on your needs
- Integration of Varonis labeling with Microsoft Purview Information Protection (MPIP)
- Integration of Varonis alerts into your security ecosystem with operational processes and systems integration (ex: Microsoft Sentinel or SIEM and SOAR tools)
- Configuration of automated responses via custom scripts
- Assistance in developing and implementing programs or policies, such as Zero Trust, CIS, or data access governance
- Help preparing staff training materials and establishing acceptable data usage policies
- Full- or part-time staff augmentation



How do I request a Cloud Optimization engagement?

Contact your Varonis account team directly to request a discovery call with the optimization team.

[Contact us](#)